



**ASSOCIATION FOR DISABLED ADULTS AND YOUNG PEOPLE**  
**PROVIDER OF LOGISTICS SERVICES FOR THE COFFEE POD GIANT**

SAVOYE CUSTOMER SINCE 2017



**8,500 m<sup>2</sup> of platform**

**2 millions orders / year**

**500 references**

*“SAVOYE provided us with a complete system to secure our flows and become more productive. They quickly became familiar with us thanks to their knowledge of the products, the ecosystem and the constraints of our customer.”*

**Olivier GOUSSEAU**  
 Director of APAJH

## TARGETS



A TOOL TO ORGANISE THE PREPARATION BASED ON **MANY CUT-OFFS**



**A SINGLE PLATFORM** FOR MANAGING THE FLOWS IN LINE WITH THE CUSTOMER'S REQUIREMENTS



**A GOOD UNDERSTANDING** OF THE ECOSYSTEM AND THE CONSTRAINTS OF THE CUSTOMER

### WHY SAVOYE?

- Proven business expertise
- a core-model solution
- a good knowledge of the products

### DEPLOYED SOLUTIONS

- SAVOYE WMS
- SAVOYES WCS
- LM CONNECT
- Management and performance monitoring module
- Module creating transport labels
- 2 INTELIS preparation lines
- 18 Pick to Light preparation tables

## RESULTS



**HIGH ADDED-VALUE MODULES** FOR MONITORING AND RUNNING ACTIVITIES AND PERFORMANCES



A COMPLETE SYSTEM FOR MORE **PRODUCTIVITY**



MORE **EFFICIENCY** IN CONTROLLING AND GOVERNING FLOWS





Every day, APAJH provides its logistical services on behalf of its customer in its 8,500 m<sup>2</sup> warehouse in Alfortville (94).

Entrusted with the BtoB and BtoC flows of the pioneer in the high-end portioned coffee market, APAJH arranges its platform in two units, one specific to e-trade preparation and the other to supplying shops in the Paris region. With about five hundred items, the site processes two million orders every year. Its logistics organisation therefore allows the coffee capsule leader to deliver its products in Paris on demand, seven days a week, and by arrangement through its dedicated delivery service. In 2015, APAJH elected to renew its warehouse management system to ensure constant quality of service for its principal.



THE DISABILITY-FRIENDLY  
COMPANY APAJH  
(ASSOCIATION FOR DISABLED  
ADULTS AND YOUNG PEOPLE),  
PROVIDER OF LOGISTICS  
SERVICES FOR THE COFFEE  
POD GIANT, RELIES ON THE  
KNOW-HOW OF SAVOYE  
THAT PUBLISHES SOFTWARE  
PROGRAMS FOR THE SUPPLY  
CHAIN, TO SUPPORT  
ITS CUSTOMER IN MANAGING  
ITS LOGISTICS FLOWS  
IN FRANCE.

Following a call for tenders, the publisher of software solutions SAVOYE, already a partner of the international coffee supplier, won the contract: **“ SAVOYE had the double advantage of having modelled a core model with our customer and also of being established at its second service provider ”**, explains Olivier GOUSSEAU, Director of APAJH. **“ We needed a tool to organise our preparation based on our many cut-offs. The WMS LMXT from SAVOYE was particularly suitable for our needs and constraints ”**.

At the same time, APAJH added the following functions to its WMS solution: a module for monitoring and running activities and performances; another one dedicated to the creation of transport labels; and also the BtoB integration platform, LM Connect: **“ We used LM Connect to interface the customer system with our WMS. It met our technical expectations and demonstrated its reliability. We now have a single platform for managing the flows in line with our customer’s requirements and are able to interface with their various service providers. Lastly, we have also become more efficient in controlling and governing flow ”**, details Nicolas DUDREUILH, Operations Manager for APAJH. Monitoring the performance and activities has become **“ a central tool for the business for making use of all the data available in the WMS ”**, he continues.

Lastly, since 2018, the solution has had the added benefit of the WCS module that can control eighteen Pick to Light preparation tables. Two INTELIS preparation lines and a sorting system have also been installed to overcome the obsolescence of the previous solution and the changes in the stock.

**“ We were thus also able to adopt our customer’s core model solution. Ultimately, SAVOYE provided us with a complete system to secure our flows and become more productive. They quickly became familiar with us thanks to their knowledge of the products, the ecosystem and the constraints of our customer ”**, concludes Olivier GOUSSEAU.

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