




CUSTOMER STORY

Each year, Papeteries Pichon supplies 40% of French primary and nursery schools with the materials they need for the new school year. The leading distributor of French school supplies called on SAVOYE to fit out its new, ultra-modern site. Read about its experiences

TARGETS

- 01 Double productivity in order preparation
- 02 Reduce scale-up time
- 03 Improve the reliability of processes

RESULTS

-  **A COMPLETE EQUIPMENT TO MEET WITH THE EXPECTATIONS OF THE MODERNISATION PROJECT**
-  **13,000 PALLET LOCATIONS**
-  **40,000 STORAGE LOCATIONS**

WHY SAVOYE ?

- One of the most powerful solutions on the market in terms of production capacity
- Business expertise in the office supplies industry
- A long-standing partnership



Thierry CAPPÉ
Managing Director of
Papeteries Pichon

The X-PTS solution is one of the most powerful on the market in terms of production capacity. SAVOYE provided us with sound advice on how to rationalize the space in our warehouse.

A specialist in the distribution of school supplies, the company's business is highly seasonal since 80% of its turnover is concentrated into three months: " *Managing these spikes is a complex business, firstly from a managerial point of view - from 30 employees when business is at its lowest, the figure shoots up to 230 in logistics during the summer - but also in terms of customer satisfaction, because they're becoming increasingly demanding in terms of delivery times. This motivates us to become more responsive and productive* ", explains Thierry CAPPÉ, Managing Director of Papeteries Pichon.



So with a view to increasing efficiency, the company has decided to modernise its new site in Veauche (42), where work began in July 2018. Scheduled to be operational in 2020, it will consist of 18,000 m2 of warehouse space and 3,600 m2 of office space.

The stated objectives for this new building and its equipment are: to double productivity in order preparation, reduce scale-up time and improve the reliability of processes. To enable him to handle this, the supplier has chosen a long-standing partner, the designer and integrator of logistics solutions SAVOYE. The company will be commissioned to supply highly mechanised, complete equipment solutions for both light and heavy loads: for the handling of light loads, an X-PTS Goods-to-Person solution - a high-speed shuttle system - will be installed. The solution will provide almost 40,000 storage locations. " *The X-PTS is among the best-performing equipment on the market in terms of production capacity and its system is as effective as that of a traditional stocker crane*", Thierry CAPPÉ explains. For heavy loads, the equipment chosen was the MAGMATIC automated pallet storage system: with a capacity of 13,000 pallet locations, it consists of two LEVMATIC lifts for moving pallets to different levels on 5 independent vehicles. The system will also include 2 pallet stackers/de-stackers. To automate the packaging process, the site will have two PAC 600 automatic case erectors and two JIVARO closing machines which will adjust the height of boxes to the volume of the products inside, so that the smallest volume possible is dispatched to the customer.

This system forms part of a comprehensive project to overhaul the company's logistics, in which all stakeholders have demonstrated their confidence and involvement. " *SAVOYE's range of products is perfect for our sector and fully meets our needs. From the outset, SAVOYE has provided us with sound advice on how to rationalise space in the warehouse. So they'll be supporting us right through the project* ", Thierry CAPPÉ adds in conclusion.

FOLLOWING A DETAILED
STUDY AND A CALL
FOR TENDERS, THE
EDUCATIONAL MATERIAL
SUPPLIER PAPETERIES
PICHON, WHICH HAS
BEEN A SAVOYE
CUSTOMER SINCE THE
1990S, TURNED ONCE
AGAIN TO ITS LONG
STANDING PARTNER
FOR ASSISTANCE IN
MODERNISING ITS NEW,
HIGHLY AUTOMATED SITE
IN VEAUCHE (42)