



**Bergerat  
Monnoyeur**



# CUSTOMER STORY



Bergerat Monnoyeur delivers an average of 100.000 references delivered per year, including 80.000 managed in stock on their 18.000 m2 platform. Eager to better manage carrier assignments and strengthen its shipping processes, the exclusive Caterpillar dealer selected SAVOYE for the TMS features of the ODATiO software solution, which complements the existing SAVOYE WMS solution.

## TARGETS

- 01** To increase the robustness of its transport organization
- 02** To offer its customers the most accurate parcel tracking
- 03** To meet major challenges in terms of costs and compliance with deadlines

## WHY SAVOYE?

- The clarity and quality of the proposed offer
- The ability of ODATiO and the project team to address our four main needs through a structured approach

## RESULTS



**ASSIGNMENT OF THE BEST  
TRANSPORT SCHEME**



**OPTIMIZED TRANSPORT  
COSTS**



**IMPROVED PERFORMANCE  
MEASUREMENT AND SERVICE  
RATE**



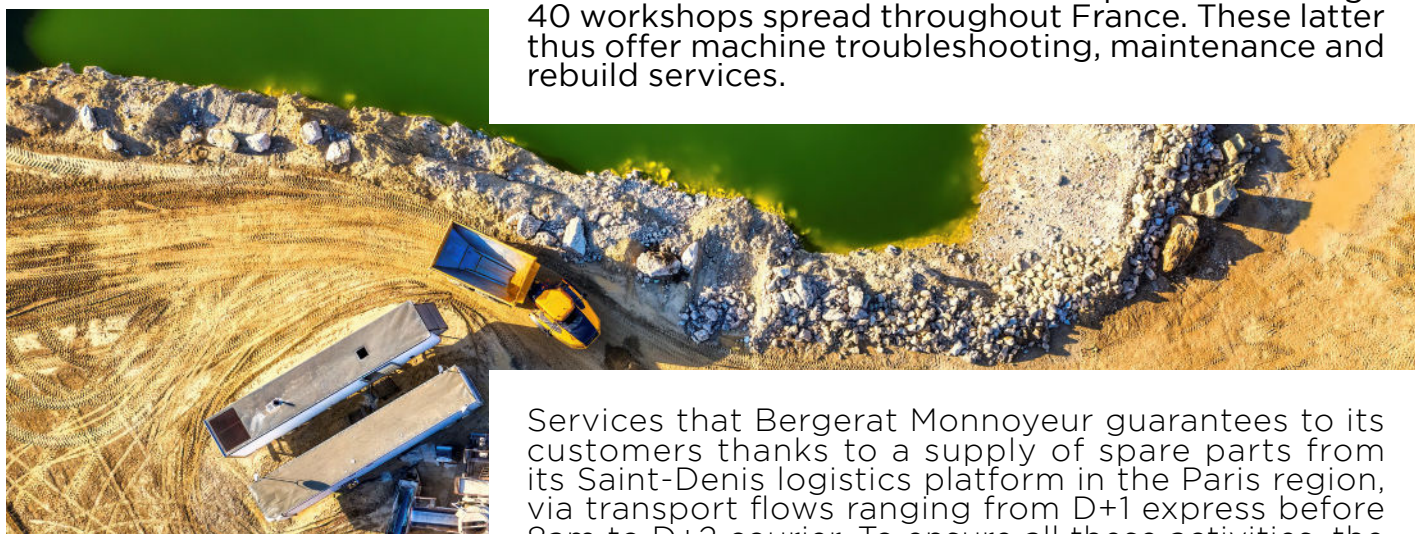
**Stéphane LAGAL**  
Supply Chain Director

“ODATiO will allow us to choose from our ten carriers according to the type of demand, the level of urgency, the locality to be served, the weight of the package, etc. It will therefore be able to assign the best transport scheme while meeting major challenges in terms of costs and compliance with deadlines.”

**Bergerat  
Monnoyeur**

**CAT**

Present in multiple sectors of activity, from public works to landscape design, mining, roads and industry, Bergerat Monnoyeur, the exclusive dealer of Caterpillar and Sandvik in France, ensures the sales of new machinery, short and long-term rental, along with the after-sales service of these products through 40 workshops spread throughout France. These latter thus offer machine troubleshooting, maintenance and rebuild services.



**BERGERAT MONNOYEUR  
CHOOSES THE TMS  
FEATURES OF SAVOYE'S  
ODATIO SOFTWARE  
SOLUTION TO INCREASE  
THE ROBUSTNESS OF ITS  
TRANSPORT  
ORGANIZATION.**

Services that Bergerat Monnoyeur guarantees to its customers thanks to a supply of spare parts from its Saint-Denis logistics platform in the Paris region, via transport flows ranging from D+1 express before 8am to D+2 courier. To ensure all these activities, the Saint-Denis logistics platform relies on its 18,000 m<sup>2</sup> of floor space, with approximately 100,000 references delivered per year, including 80,000 managed in stock. As Bergerat Monnoyeur does not possess a Transport Management System, all transport flows were until now managed via its ERP and its SAVOYE WMS.

Eager to better manage carrier assignments and strengthen its shipping processes, the dealer issued a call for tenders in the summer of 2020 and selected its partner SAVOYE for the implementation of a dedicated and innovative transport management tool.

Bergerat Monnoyeur thus opted for the new generation software solution for Supply Chain Execution, ODATiO, recently launched on the market by SAVOYE. The dealer also intends to optimize its costs by controlling its invoices and pre-invoicing. The third reason for this choice is a growing need for shipment tracking. Another advantage of ODATiO is that it is a full web, responsive solution, accessible from any device, in the Cloud on Microsoft AZURE. It thus benefits from intuitive interfaces and navigation, allowing rapid familiarization with the tool. Divided into three lots, the TMS roll-out project began with the allocation and estimation of the transport cost of the various express, standard and charter mail flows according to precise rules (weight, place of delivery, time, type of flow). The second lot will aim to integrate and control the carriers' invoices. Finally, the last lot will focus on tracking and performance measurement.

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