



MDS

CUSTOMER STORY

French leader specialised in the book distribution. 3 logistic sites.

TARGETS

- 01 Ever more quickly piece delivery
- 02 To reduce logistics costs
- 03 To ensure the distribution of the group and the external editors

WHY SAVOYE ?

- Recognized expert in the book distribution sector
- Supplier of a complete logistic offer to suit the customer's needs
- Ability to assist MDS' constant growth

RESULTS



ORDER PREPARATION
TIME SAVING



STORAGE AREA
OPTIMISATION



ORDER PREPARATION
BEST QUALITY



Bruno DELRUE
CEO, MDS

“Savoie was able to respond to our request and provide us with a complete offering in terms of conveyors, packing machines, dynamic storage equipment and WMS software.”



MDS is in charge of distributing works from both its parent company and external publishers (25% to 30% of its business) and its customers include book stores, large cultural stores such as Fnac and Cultura, major retailers (Auchan, Carrefour, Cora, Casino, etc.), all supermarkets that sell books, e-traders like Fnac.com and Amazon and tourist sites.

A huge business representing a total of 55 000 items, about 5000 orders every day and 50 million copies sent every year, requiring major investment in logistics. To this end, MDS relies on three sites - one in Belgium, one in Switzerland and a third, the largest, in Dourdan in the Paris region. The Dourdan site has 180 permanent employees, assisted by major seasonal reinforcements at year end.

MDS has chosen mechanisation within this Ile-de-France warehouse fitted with conveyor belts and the conventional station-based order preparation system, PAC 600 packing machines, WMS software, etc. produced by SAVOYE.

MDS grew significantly expanding its business to the distribution of children's books via the publisher Fleurus and to Michelin tourist products: MDS was one of the first to invest in the "goods-to-person" technology in 2010, when SAVOYE launched its robotised order preparation system PTS Picking Tray System (since named X-PTS). Six aisles, six elevators and 24 shuttles were thus installed in 2010.

Today, just as its parent company Média-Participations is acquiring the La Martinière-Le Seuil Group, MDS continues to expand its order preparation capacities and is installing a fourth goods-to-person solution on its Dourdan site. The system supplied by SAVOYE comprises two aisles, fifty shuttles and two operator stations for 24 000 locations. Start-up is planned for September 2020.

Goods-to-person solutions, mechanisation of shipping packages with the JIVARO and PAC 600 machines, WCS control, WMS warehouse management software program, automatic sorter, etc.

MDS has put its trust in SAVOYE for over fifteen years and continues to work with the integrator as its changes in growth have dictated, satisfied with the ability of its partner to *"innovate, genuinely adapt to the needs of the customer with flexibility and a real ability to customise"*, concludes Bruno Delrue

MDS, A SUBSIDIARY
OF THE MÉDIA-
PARTICIPATIONS GROUP
SPECIALISED IN BOOK
DISTRIBUTION, IS ONE
OF THE FIRST USERS
OF THE X-PTS GOODS-
TO-PERSON SOLUTION
FROM SAVOYE.