

CUSTOMER STORY

MDS is in charge of distributing works from both its parent company and external publishers (25% to 30% of its business) and its customers include book stores, large cultural stores such as Fnac and Cultura, major retailers (Auchan, Carrefour, Cora, Casino, etc.), all supermarkets that sell books, e-traders like Fnac.com and Amazon and tourist sites

TARGETS

- 01 Ever more quickly piece delivery
- 02 Reduce logistics costs
- 03 ensure the distribution of the group and the external editors

WHY SAVOYE?

- Recognized expert in the book distribution sector
- Supplier of a complete logistic offer to suit the customer's needs
- Ability to assist MDS' constant growth

RESULTS



STORAGE AREA OPTIMIZATION



ORDER PREPARATION TIME SAVING



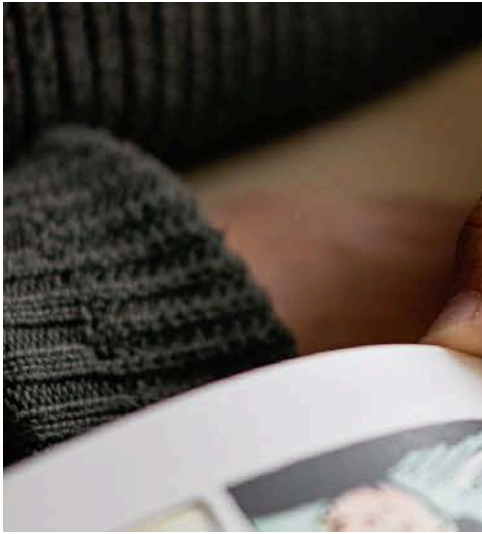
ORDER PREPARATION QUALITY



Bruno DELRUE
CEO MDS

SAVOYE was able to respond to our request and present us with a complete offer in terms of conveyors, packaging machines, dynamic storage equipment and WMS software.

MDS has a busy business, with a total of 55,000 part numbers, around 5,000 daily orders and 50 million copies sent each year. MDS has three sites, one in Belgium, one in Switzerland and a third, larger one in the Paris region. The latter employs 180 people on a daily basis, with significant seasonal reinforcements at the end of the year.



At this warehouse in the Paris region, and following strong growth linked to an expansion of its activities, MDS opted for automation, equipping it with conveyors and a conventional picking system, packing machines and WMS software from SAVOYE. MDS was one of the first to invest in X-PTS goods-to-person technology, starting in 2010 with the installation of 6 aisles, 6 elevators and 24 shuttles. In 2014, a second installation saw the light of day (2 operator stations, 2 aisles, 4 elevators, 30 shuttles), followed by a third in 2017 (2 operator stations, 2 aisles, 36 shuttles, 4 elevators). Today, MDS is continuing to develop its order-picking capacities, and is integrating a fourth goods-to-person solution at its Dourdan site, comprising 2 aisles, 50 shuttles, 2 operator stations for 24,000 bays. "We believed in it, we installed it, and today it's the fourth system we've ordered. We have to deliver retail products to our customers faster and faster. The number of references is increasing, and orders are getting smaller and smaller. With constant sales, logistics costs are rising. Automation enables us to meet these challenges. It not only saves us a lot of time for the operator, who no longer has to move around, but also optimizes storage space and improves the quality of order preparation for our customers", explains Bruno DELRUE, CEO of MDS. MDS has placed its trust in SAVOYE for over 15 years, and continues to work with the integrator as its growth evolves, satisfied with its partner's ability to "innovate, adapt to customer needs, with flexibility and real customization capabilities", concludes Bruno DELRUE.

**MDS IS ONE OF THE FIRST
USERS OF SAVOYE'S
GOODS-TO-PERSON X-
PTS SOLUTION.**