

CUSTOMER STORY

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Ophtalmic Compagnie, distributor of contact lenses, relies on SAVOYE's expertise to expand its activities and adapt its intralogistics processes to its strong growth.

TARGETS

- 01 Ensure the highest possible service rate
- 02 Absorbing the daily flow of orders
- 03 Support the platform's sales growth

WHY SAVOYE?

- Gaining in productivity
- Modernize logistics facilities
- Adapt logistics processes to the company's strong growth

RESULTS



DIFFERENTIAL QUALITY OF SERVICE



OPTIMIZED TRACEABILITY



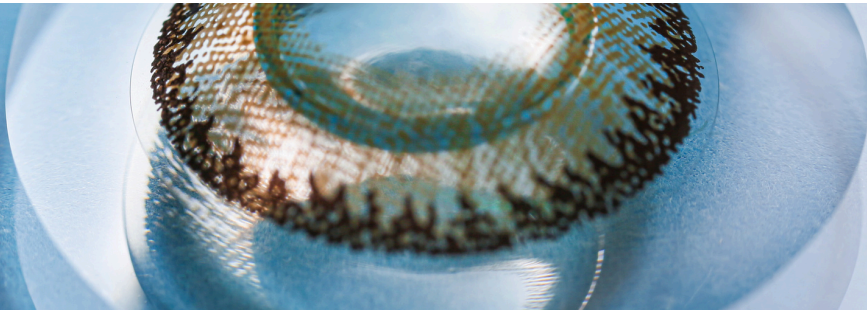
HIGHER PRODUCTIVITY



Nathanel SLAMA
Logistics Manager

"SAVOYE was able to support us in maintaining our operations. Today, we control our tool and provide a different quality of service in a highly competitive contact lens distribution market."

The fast-growing distributor has set up a new 5,000 m² building in Villepinte (93), and improved its processes to boost productivity. In collaboration with SAVOYE, an intralogistics specialist, it has integrated the Goods-To-Person X-PTS robotized preparation solution to efficiently manage over 20,000 high-end lens references, including individual preparations for end-customers.



After tests on the WMS and WCS interfaced with ERP X3, the installation went into operation while maintaining its customer commitment: morning delivery for the afternoon or the following day before 5pm.

"Before, during and after our move to the new site, SAVOYE supported us in maintaining our operations. Today, we have full control over our equipment and can offer a quality of service that sets us apart in a highly competitive market. We're at cruising speed in terms of productivity, and will soon be reaching the optimum we set ourselves with SAVOYE," explains Nathanel SLAMA, Logistics Director at Ophtalmic Compagnie. "The expected productivity of our solution is around 400 totes per hour. In particular, it will enable us to optimize traceability, increase efficiency and integrate a lens surfacing laboratory with a constant workforce".

In parallel with this automation project, Ophtalmic Compagnie has developed its activities by creating a lens surfacing workshop: "Installing the X-PTS solution has enabled us to transform workstations, bring about social changes and develop new growth-generating activities," emphasizes Nathanel SLAMA. Ophtalmic Compagnie is also studying a number of other developments, including the installation of a third X-PTS aisle, and the evolution of its packaging via JIVARO machines.

"We'll soon be reaching our 30% growth target, so we'll need to work with our partner SAVOYE to develop our system further", concludes Nathanel SLAMA.

A FORERUNNER IN THE
MULTI-BRAND
DISTRIBUTION OF
CONTACT LENSES AND
DEDICATED CARE
PRODUCTS, OPHTALMIC
COMPAGNIE HAS BEEN
SUPPORTING ITS
CUSTOMERS - OPTICIANS,
OPHTHALMOLOGISTS
AND PHARMACISTS - IN
THE SALE AND
DISTRIBUTION OF
OPTICAL PRODUCTS AND
EQUIPMENT SINCE 1986.