



CUSTOMER STORY

#industrialsupplies

#jivaro

#packing

Sonepar has been a key player in the construction, tertiary, residential, and industrial sectors for over 50 years. The strength of the group lies in the diverse companies that have joined, enhancing their expertise and driving customer success through comprehensive support and innovative services.

TARGETS

- 01** Staying aligned with Sonepar's sustainability values and commitment
- 02** Provide better customer experience
- 03** Keep closer to the needs of people and our planet

WHY SAVOYE?

- A partner capable of providing proven automation solutions
- A packaging solution that addresses productivity challenges as well as customer experience

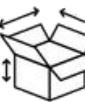
RESULTS



IMPROVED PRODUCTIVITY AND EFFICIENCY



INCREASED OVERALL RESPONSIVENESS



BETTER PACKAGING PROTECTION AND SECURITY



Thierry CONTE
VP Logistics Director
Sonepar Italy

“As an industry leader, we feel it is our duty to move step by step towards sustainable production and have decided to remove unnecessary and environmentally polluting consumables from our packaging.”

Thanks to the expertise and dedication of its 45,000 employees across 13 countries, SONEPAR continues to strengthen its position as a global leader. The Group's values guide every decision and daily action, ensuring long-term commitment to the promises made to its customers.



FOUNDED IN 1969 IN FRANCE BY HENRI COISNE, THE SONEPAR GROUP, THE WORLD LEADER IN B2B DISTRIBUTION OF ELECTRICAL EQUIPMENT, PRESENT ON 5 CONTINENTS AND IN 40 COUNTRIES, HAS CHOSEN SAVOYE AND ITS JIVARO PACKAGING MACHINES.

In response to evolving market conditions and the growing need for more sustainable processes, Sonepar fully reaffirms its commitment through its values statement: "People and planet: our responsibility for sustainability and a better future."

As part of this approach, a new high-density storage logistics platform will be deployed in Padua, Italy. It will integrate SAVOYE packaging lines across all processing stages. The SAVOYE JIVARO machines selected by SONEPAR will automate packaging operations, improving productivity and operational efficiency, while enhancing the customer experience through better product protection and more adaptable packaging solutions.

The elimination of void space and plastic cushioning materials represents a first concrete step in this transformation. This approach prevents end customers from having to dispose of unnecessary components and marks the beginning of a long-term journey increasingly aligned with the needs of people, businesses, and the planet.

Beyond its technical function, packaging thus becomes a true ambassador of the company: it protects products, guarantees service quality, and reflects the brand's professionalism. When designed to meet operational requirements, customer expectations, and environmental challenges simultaneously, packaging truly embodies the concept of the "perfect package." This shared vision is built on a strong partnership and on teams that are engaged, highly professional, and genuinely committed to the future of the logistics and environmental ecosystem.

